

**UNITED WAY OF ROCKBRIDGE, INC.  
FINANCIAL STATEMENTS AND  
INDEPENDENT ACCOUNTANTS' REVIEW REPORT  
FOR THE YEARS ENDED  
June 30, 2017 and 2016**

DRAFT

**UNITED WAY OF ROCKBRIDGE, INC.**  
**FINANCIAL STATEMENTS AND INDEPENDENT ACCOUNTANTS' REVIEW REPORT**  
**For the Years Ended June 30, 2017 and 2016**

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To the Board of Directors  
United Way of Rockbridge, Inc.  
Lexington, VA 24450

### **Independent Accountants' Review Report**

We have reviewed the accompanying financial statements of United Way of Rockbridge, Inc., which comprise the statement of financial position as of June 30, 2017 and 2016, the related statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

#### **Accountants' Responsibility**

Our responsibility is to conduct the review engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

#### **Accountants' Conclusion**

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

#### **Emphasis of a Matter**

As discussed in Note 10, in the June 30, 2017 and 2016 financial statements United Way of Rockbridge, Inc. adopted new accounting guidance prescribed by Accounting Standards Update 2016-14 regarding the presentation of financial statements of not-for-profit entities. Our report is not modified with respect to this matter.

**United Way of Rockbridge, Inc.**  
**Statements of Financial Position**  
**June 30, 2017 and 2016**

	2017	2016
<b><u>ASSETS</u></b>		
<b><u>Current Assets:</u></b>		
Cash and Cash Equivalents	\$ 154,494	\$ 105,402
Contributions receivable (Allowance: 2017 - \$2,600/ 2016 - \$2,600)	296,623	74,157
Prepaid Expenses	2,942	2,968
Total Current Assets	454,059	182,527
 <b><u>Property, Plant and Equipment:</u></b>		
Office Equipment	1,716	1,716
Accumulated Depreciation	(1,354)	(1,243)
Net Property and Equipment	362	473
 <b><u>Other Assets:</u></b>		
Investment Securities	30,768	27,154
Security Deposits	500	500
Total Other Assets	31,268	27,654
Total Assets	485,689	210,654
 <b><u>LIABILITIES AND NET ASSETS</u></b>		
<b><u>Current Liabilities:</u></b>		
Accounts Payable	395	627
Accrued Salaries and Taxes	1,004	1,006
Commitments for Agency Support	73,800	74,200
Total Current Liabilities	75,199	75,833
 <b><u>Net Assets:</u></b>		
Without donor restrictions	400,046	124,377
With donor restrictions	10,444	10,444
Total Net Assets	410,490	134,821
Total Liabilities and Net Assets	485,689	210,654

See the Independent Accountants' Review Report.  
The accompanying notes are an integral part of these financial statements.

**United Way of Rockbridge, Inc.**  
**Statements of Activities and Changes in Net Assets**  
**For the Years Ended June 30, 2017 and 2016**

	2017	2016
<b><u>Changes in Net Assets without Donor Restrictions:</u></b>		
<b><u>Revenues, Gains and Other Support:</u></b>		
Gross Campaign Results	\$ 246,750	\$ 231,356
Less: Amounts Designated by Donors	(14,157)	(18,770)
Less: Uncollectible Pledges	(22,887)	(2,926)
Net Campaign Revenue	209,706	209,660
Investment Income	489	519
Bequests and Other Contributions (Note 13)	277,383	2,398
Total Revenues, Gains and Support	487,578	212,577
<b><u>Expenses and Losses:</u></b>		
Member Agency Allocations	149,601	149,399
Less: Allocations Funded through Donor Designation	(14,157)	(18,770)
Total Allocations	135,444	130,629
Program Support Services	21,789	26,825
Direct Program Services	157,233	157,454
Management and General Expenses	40,857	48,637
Fundraising Expenses	15,114	13,755
United Way of America Dues	1,856	1,278
Total Expenses and Losses	215,060	221,124
Change in Net Assets from Operations	272,518	(8,547)
Unrealized Investment Gain (Loss)	3,151	406
Change in Net Assets without Donor Restrictions	275,669	(8,141)
Net Assets at Beginning of Year	134,821	142,962
Net Assets at End of Year	410,490	134,821

See the Independent Accountants' Review Report.  
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**United Way of Rockbridge, Inc.**  
**Statements of Cash Flows**  
**For the Years Ended June 30, 2017 and 2016**

	<u>2017</u>	<u>2016</u>
<b>Cash Flows From Operating Activities:</b>		
Change in Net Assets	\$ 275,669	\$ (8,141)
Adjustments to reconcile the change in net assets to operating cash flows		
Depreciation expense	111	81
Unrealized (gain) loss	(3,151)	(406)
Change in contributions receivable	(222,466)	(9,415)
Change in prepaid expenses	26	(37)
Change in accounts payable	(232)	(645)
Change in accrued salaries and taxes	(2)	142
Change in agency support commitments	(400)	29,308
Change in refundable advances	-	(1,349)
Total adjustments	<u>(226,114)</u>	<u>17,679</u>
Net Operating Cash Flows	<u>49,555</u>	<u>9,538</u>
<b>Cash Flows From Investing Activities:</b>		
Purchase investment securities	(538)	(514)
Proceeds from sale of investments	75	75
Purchase property and equipment	-	(555)
Net Investing Cash Flows	<u>(463)</u>	<u>(994)</u>
Net Change in Cash Equivalents	49,092	8,544
Cash and Cash Equivalents At Beginning of Year	<u>105,402</u>	<u>96,858</u>
Cash and Cash Equivalents At End of Year	<u><u>154,494</u></u>	<u><u>105,402</u></u>

See the Independent Accountants' Review Report.  
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**United Way of Rockbridge, Inc.**  
**Statement of Functional Expenses**  
**For the Year Ended June 30, 2017**

<u>Expense Category</u>	<u>SUPPORT SERVICES</u>					<u>Total Expenses &amp; Losses</u>
	<u>Program Services</u>	<u>Management &amp; General</u>	<u>Fundraising</u>	<u>UWA Dues</u>	<u>Total Support Services</u>	
Member agency allocations	\$ 149,601	\$ -	\$ -	\$ -	\$ -	\$ 149,601
Less: Allocations funded	(14,157)	-	-	-	-	(14,157)
Salaries	9,900	19,800	3,300	-	23,100	33,000
Payroll and taxes and benefits	2,065	4,130	688	-	4,818	6,883
Rent	2,340	4,680	780	-	5,460	7,800
Supplies	511	1,021	170	-	1,191	1,702
Printing and reproduction	-	-	3,389	-	3,389	3,389
Postage and shipping	164	328	674	-	1,002	1,166
Miscellaneous	-	1,339	-	-	1,339	1,339
Awards/Publicity	-	-	292	-	292	292
Insurance	267	2,189	89	-	2,278	2,545
Professional fees	-	2,200	-	-	2,200	2,200
Depreciation	33	67	11	-	78	111
Utilities	369	737	123	-	860	1,229
Telephone and internet	429	859	143	-	1,002	1,431
Maintenance and repair	193	387	65	-	452	645
Office equipment & services	-	45	-	-	45	45
Discount fees	-	-	369	-	369	369
Special events	3,624	-	-	-	-	3,624
Travel	246	491	82	-	573	819
Marketing and advertising	-	-	2,718	-	2,718	2,718
Meetings	-	82	-	-	82	82
Meals and refreshments	-	-	2,221	-	2,221	2,221
Reading program expenses	1,648	-	-	-	-	1,648
Contract Services	-	276	-	-	276	276
Software & Peripheral	-	2,226	-	-	2,226	2,226
Subtotals	157,233	40,857	15,114	-	55,971	213,204
United Way of America Dues	-	-	-	1,856	1,856	1,856
Totals	157,233	40,857	15,114	1,856	57,827	215,060

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**United Way of Rockbridge, Inc.**  
**Statement of Functional Expenses**  
**For the Year Ended June 30, 2016**

<u>Expense Category</u>	<b>SUPPORT SERVICES</b>					<b>Total Expenses &amp; Losses</b>
	<b>Program Services</b>	<b>Management &amp; General</b>	<b>Fundraising</b>	<b>UWA Dues</b>	<b>Total Support Services</b>	
Member agency allocations	\$ 149,399	\$ -	\$ -	\$ -	\$ -	\$ 149,399
Less: Allocations funded	(18,770)	-	-	-	-	(18,770)
Bank charges	-	-	313	-	313	313
Salaries	9,900	19,800	3,300	-	23,100	33,000
Payroll and taxes and benefits	2,062	4,123	687	-	4,810	6,872
Rent	2,340	4,680	780	-	5,460	7,800
Supplies	374	748	125	-	873	1,247
Printing and reproduction	-	-	2,087	-	2,087	2,087
Postage and shipping	124	248	688	-	936	1,060
Miscellaneous	-	174	-	-	174	174
Awards	-	-	468	-	468	468
Insurance	333	2,057	111	-	2,168	2,501
Professional fees	-	6,653	-	-	6,653	6,653
Depreciation	24	49	8	-	57	81
Utilities	369	737	123	-	860	1,229
Telephone and internet	425	849	142	-	991	1,416
Maintenance and repair	128	258	43	-	301	429
Office equipment & services	-	1,391	-	-	1,391	1,391
Discount fees	-	-	165	-	165	165
Special events	5,599	-	-	-	-	5,599
Travel	277	554	92	-	646	923
Marketing and advertising	-	-	2,790	-	2,790	2,790
Meetings	-	1,907	-	-	1,907	1,907
Meals and refreshments	-	-	1,833	-	1,833	1,833
Reading program expenses	4,870	-	-	-	-	4,870
Contract Services	-	543	-	-	543	543
Software & Peripheral	-	3,866	-	-	3,866	3,866
Sub-totals	157,454	48,637	13,755	-	62,392	219,846
United Way of America Dues	-	-	-	1,278	1,278	1,278
<b>Totals</b>	<b>157,454</b>	<b>48,637</b>	<b>13,755</b>	<b>1,278</b>	<b>63,670</b>	<b>221,124</b>

See the Independent Accountants' Review Report.  
The accompanying notes are an integral part of these financial statements.



**United Way of Rockbridge, Inc.**  
**Notes to Financial Statements**  
**June 30, 2017 and 2016**

**NOTE 1 - Description of Entity**

United Way of Rockbridge, Inc. (United Way) was organized for the purpose of improving the quality of life of people in the community, assessing needs, raising funds and ensuring the appropriate use of those resources. United Way is exempt from federal and Virginia income taxes under Section 501(c)(3) of the Internal Revenue Code.

**NOTE 2 - Statement of Significant Accounting Policies**

The financial statements of United Way of Rockbridge, Inc. have been prepared on the accrual basis. The significant accounting policies followed are described below:

Net Assets

The financial statements report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

Net assets without donor restrictions are resources available to support operations. The only limits on the use of unrestricted net assets are the broad limits resulting from the nature of the organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose, for use in a particular future period or for investment into perpetuity. The organization's unspent contributions are classified in this class if the donor limited their use, as are the unspent appreciation of its donor-restricted endowment funds.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the amounts from donor restricted net assets to net assets without donor restrictions in the statement of activities.

Net assets with donor restrictions may include resources whose use by the organization is limited by donor-imposed conditions that neither expire by being used in accordance with a donor's restriction nor by the passage of time. The portion of the organization's donor-restricted endowment funds that must be maintained in perpetuity are classified in this net asset class.

All revenues and net gains are reported as increases in net assets without donor restrictions in the statement of activities unless the use of the related resources is subject to donor restrictions. All expenses and net losses are reported as decreases in net assets without donor restrictions. Net income, gains and losses on endowment investments are reported as changes in net assets with donor restrictions.

Contributions

United Way reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, donor restricted net assets are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

**United Way of Rockbridge, Inc.**  
**Notes to Financial Statements**  
**June 30, 2017 and 2016**

Unconditional promises to give to United Way (contributions receivable) have been recorded as assets and support in the accompanying financial statements. Evidence of that portion of contributions receivable which prove to be ultimately collectible provide the basis for amounts reported. Conditional gifts have been deferred as refundable advances until the conditions are satisfied. Contributions whose restrictions are met in the same reporting period as received have been reported as support without donor restrictions.

Non-monetary transactions

Gifts of marketable securities, tangible assets and specialized or professional services are recorded at fair value on the date received. United Way received volunteer labor and other goods and services from various individuals and organizations which have not been recorded in the accompanying financial statements because their value has not been susceptible to reasonable estimation and objective measurement.

Equipment and depreciation

Equipment is carried in the financial statements at cost. Depreciation expense is provided under the straight-line method over estimated useful lives of five years.

Cash and cash equivalents

United Way considers cash and cash equivalents to include checking account balances and other short-term liquid investments which can be converted to a known amount of cash and carry an insignificant risk of change in value. United Way maintains a substantial amount of its cash and cash equivalents with one financial institution and, at times, may maintain balances which are not federally insured or are in excess of the federally insured limits. United Way has not experienced any losses on such accounts and believes that it is not exposed to any significant credit risk on cash and cash equivalents.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, affect the disclosure of contingent assets and liabilities at the date of the financial statements, and affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash Flows

United Way has elected to use the indirect method of presenting its cash flows, whereby the change in net assets is reconciled to cash flows from operating activities.

Functional Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and in detail in the statements of functional expenses. Accordingly, certain costs, such as salaries, benefits, rents, supplies and other generic operating expenses, have been allocated among the programs and supporting services benefitted. Wherever possible, direct costs for specific functions were identified and assigned, for instance salaries were allocated based upon records and estimates of the time spent by individual employees.

**United Way of Rockbridge, Inc.**  
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General and administrative activities include the functions necessary to provide support to the organization's program activities. General and administrative activities include those that provide governance (Board of Directors), oversight, business management, financial record keeping, budgeting, legal services, human resource management and similar activities that ensure an adequate working environment.

Fund-raising activities include publicizing and conducting fund-raising campaigns; maintaining donor lists; conducting special fund-raising events; and other activities involved with soliciting contributions from corporations, foundations, individuals, and others. Fund-raising costs are expensed as incurred, even though they may result in contributions received in future years. The organization generally does not conduct its fund-raising activities in conjunction with its other activities. In the few cases in which it does, such as when the annual report or donor acknowledgements contain requests for contributions, joint costs have been allocated between fund-raising and management and general expenses in accordance with standards for accounting for costs of activities that include fund-raising.

Investment Securities

The investment securities portfolio is stated at fair value. The fair value of open-end mutual fund units is determined by the published net asset value per unit at the end of the last trading day of the fiscal year.

Variance Power

Contributions received that have been specified for a designated beneficiary where the donor has not granted variance power have been displayed as reductions in support and the respective allocations in the financial statements.

Advertising

Advertising costs are expensed as incurred. Advertising and publicity expenses aggregated \$2,718 and \$2,790 in 2017 and 2016, respectively.

**NOTE 3 - Cash and Cash Equivalents**

Details of cash and cash equivalents are as follows:

	2017	2016
Non-interest-bearing checking account	\$ 51,761	\$ 50,660
0.15% money market account	98,032	49,303
Undeposited funds	4,701	5,439
	154,494	105,402

**NOTE 4 - Fair Value Measurements**

United Way reports its fair value measures using a three-level hierarchy that prioritizes the inputs used to measure fair value. This hierarchy, established by Generally Accepted Accounting Principles, requires that entities maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used to measure fair value are as follows:

*Level 1.* Quoted prices for identical assets or liabilities in active markets to which the organization has access at the measurement date.

**United Way of Rockbridge, Inc.**  
**Notes to Financial Statements**  
**June 30, 2017 and 2016**

*Level 2.* Inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets in markets that are not active;
- observable inputs other than quoted prices for the asset or liability (e.g., interest rates and yield curves); and
- inputs derived principally from, or corroborated by, observable market data by correlation or other means.

*Level 3.* Unobservable inputs for the asset or liability. Unobservable inputs should be used to measure the fair value to the extent that observable inputs are not available.

When available, United Way measures fair value using level 1 inputs because they generally provide the most reliable evidence of fair value. However, level 1 inputs may not be available for some of the assets and liabilities that the organization is required to measure at fair value. The primary uses of fair value measures in United Way's financial statements are:

- initial measurement of noncash gifts, including gifts of investment assets and unconditional promises to give.
- recurring measurement of investment securities.

**NOTE 5 - Investment Securities**

As discussed in Note 4 to these financial statements, United Way is required to report its fair value measurements in one of three levels, which are based on the ability to observe in the market place the inputs to the valuation techniques used. Level 1, the most observable level of inputs, is for investments measured at quoted prices in active markets for identical investments as of June 30, 2017 and 2016. Level 2 is for investments measured using inputs such as quoted prices for similar assets, quoted prices for the identical asset in inactive markets, and for investments measured at net asset value that can be redeemed in the near term. Level 3 is for investments measured using inputs that are unobservable, and is used in situations for which there is little, if any, independent market activity for the investment.

The following table summarizes the levels in the fair value hierarchy of United Way's investments at June 30, 2017:

	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Wells Fargo Advisors Cash Fund	\$ 1,584	\$ 1,584	\$ -	\$ -
Vanguard 500 Index Investor Fund	23,776	23,776	-	-
Vanguard Fixed Income Fund	5,408	5,408	-	-
	<u>30,768</u>	<u>30,768</u>	<u>-</u>	<u>-</u>

The following table summarizes the levels in the fair value hierarchy of United Way's investments at June 30, 2016:

	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Wells Fargo Advisors Cash Fund	\$ 1,231	\$ 1,231	\$ -	\$ -
Vanguard 500 Index Investor Fund	20,580	20,580	-	-
Vanguard Fixed Income Fund	5,343	5,343	-	-
	<u>27,154</u>	<u>27,154</u>	<u>-</u>	<u>-</u>

There were no significant transfers between the levels during the year. The following table summarizes the investment return and its classification in the statements of activities:

	<u>2017</u>	<u>2016</u>
Dividends	\$ 538	\$ 515
Interest Income	103	79
Realized Investment Gain (Loss)	(77)	-
Management Fees	(75)	(75)
Investment Income	489	519
Unrealized Investment Gain (Loss)	3,151	406
Total Investment Income	<u>3,640</u>	<u>925</u>

**United Way of Rockbridge, Inc.**  
**Notes to Financial Statements**  
**June 30, 2017 and 2016**

Investment activity is reflected in the following table:

	2017	2016
Investment at beginning of year	\$ 27,154	\$ 26,308
Net unrealized (loss) gain	3,151	406
Investment returns reinvested	538	515
Management fee	(75)	(75)
Investments at end of year	<u>30,768</u>	<u>27,154</u>

Investment securities support the following classes of net assets:

	2017	2016
With donor restrictions	\$ 10,444	\$ 10,444
Without donor restrictions	20,324	16,710
Total Investment Securities	<u>30,768</u>	<u>27,154</u>

**NOTE 6 - Allocations and Grants to Agencies**

Allocations and grants to agencies for year ended June 30, 2017 and 2016 were as follows:

<b>Allocations:</b>	2017	2016
ARC of Rockbridge	\$ 1,500	\$ 1,000
Blues Education Foundation	-	25
Buena Vista Fire Department	-	52
Buena Vista Rescue Squad	-	52
Blue Ridge Autism & Achievement Center	4,000	5,000
Blue Ridge Legal Services	5,500	5,500
Other	250	-
Boxerwood Educational Center	2,000	-
Campus Kitchens at Washington & Lee	4,012	4,000
CASA for Children	3,000	2,000
Coffee House of Rockbridge	600	-
Community Table of Buena Vista	3,012	3,250
Golden Living Center	52	-
Meals for Shut-ins	2,000	2,000
Natural Bridge Glasgow Food Pantry	1,013	1,000
Project Horizon	75	-
Rockbridge Area Health Center	18,000	22,854
Rockbridge Area Hospice	1,320	100
Rockbridge Area Occupational Center	8,000	8,000
Rockbridge Area Relief Association	36,113	36,892
Rockbridge Area Transportation System	6,500	6,500
Rockbridge Area SPCA	50	-
Rockbridge Area YMCA	4,000	2,270
Rockbridge Regional Library	9,000	9,404
Stonewall Jackson Area Council Boy Scouts	-	500
The Talking Book Center	1,500	1,000
Toys for Tots	104	-
United Way of Central Virginia	100	-
Valley Program for Aging Services	15,100	16,000
Yellow Brick Road Childcare Services	22,800	22,000
Total	<u>149,601</u>	<u>149,399</u>

**United Way of Rockbridge, Inc.**  
**Notes to Financial Statements**  
**June 30, 2017 and 2016**

**NOTE 7 - Leases**

United Way occupies office space under a 36-month lease initiated July 1, 2007, bearing monthly rents of \$650. The lessor pays for water, sewer, trash disposal, insurance, property taxes, all exterior and interior repairs and routine maintenance. Electricity, heat and housekeeping are borne by United Way. Rent expense for 2017 and 2016 was \$7,800. The lease currently runs month-to-month.

**NOTE 8 - Net Assets with Donor Restrictions**

Net assets with donor restrictions are intended for investment in perpetuity, the income from which can be expendable to support the administrative costs of operating United Way.

**NOTE 9 - Taxes**

Exempt organization tax returns for United Way of Rockbridge Inc. for each of the most recent three fiscal years are subject to examination by taxing authorities and to possible adjustment. No income taxes were paid in 2017 and 2016. Contributions to United Way of Rockbridge Inc. are tax deductible to donors under Section 170 of the Internal Revenue Code. United Way is not classified as a private foundation.

**NOTE 10 – Change in Accounting Principle:**

United Way of Rockbridge, Inc. adopted the provisions of Accounting Standards Update 2016-14 published by the Financial Accounting Standards Board in August 2016 entitled “Presentation of Financial Statements of Not-for-Profit Entities” in the accompanying financial statements as of and for the years ended June 30, 2017 and 2016. The significant provisions of the new standard include changes in the presentation and disclosure of restricted net assets, mandatory disclosure of the liquidity and availability of resource and mandatory presentation of a functional allocation of expenses.

**NOTE 11 – Liquidity and Availability of Resources:**

The financial assets of United Way of Rockbridge, Inc. that are available for general expenditure within one year at June 30 are as follows:

	2017	2016
Cash & cash equivalents	\$ 154,494	\$ 105,402
Campaign contributions receivable	69,000	74,157
Bequest receivable	227,623	-
Investment securities	20,324	16,710
Totals	<u>471,441</u>	<u>196,269</u>

The Board of Directors designated a portion of cash as an operating reserve. The balance of this account as of June 30, 2017 was \$30,000. These funds could be used at the Board’s discretion to meet general expenditures in accordance with the needs of the organization.

**NOTE 12 - Subsequent Events**

United Way has evaluated subsequent events for disclosure and recognition through December \_\_, 2017, the date which these financial statements were available to be issued.

**NOTE 13 – Bequest**

In April 2017 United Way of Rockbridge, Inc. received a bequest aggregating \$275,674. The Board of Directors has begun its deliberations on how to use this gift.